



## BNI Newsletter

The Newsletter for Networkers!

May 2009

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### 2009 Membership Extravaganza: 1 Week Left!

Since March 30th, all chapters across the US have been participating in BNI's Annual Membership Extravaganza. In BNI MA, we have several chapters getting close to qualifying! Many chapters are having Visitor Days to add members to their chapter. The Extravaganza runs until May 29th so you still have time to add 6 new members to your chapter to qualify! Remember, winners receive a 4-day, 3-night cruise in an ocean-view cabin on Carnival Cruise Lines' "Imagination" from October 16th - October 19th, 2009. Round-trip airfare is also included from major metropolitan cities. The ship will sail from Miami, FL, to the Bahamas.

### BNI Natick Chapters raise money for the Natick Education Foundation

Congratulations to our two Natick chapters for raising a combined \$1500 for the Natick Education Foundation!

Two teams from Metro 1 (\$1000 raised) and the winning team from Metrowest Networkers (\$500 raised) competed at the annual NEF Spelling Bee. The bee was emceed by TV news personalities Harvey Leonard and Susan Wornick. The Metrowest Networkers beat out 29 other teams for the win. Natick's own Ben Greenberg of Metro 1 competed on both of his chapter's teams, but it wasn't enough to outlast Maureen Condon, Mark Myers and Steve Tannuzzo. The other Metro 1 spellers included Christine Monaco, Bradley Van Dussen, Camille Hendsbee and Michael Albert.

The winning word? Dasymeter.

Everyone had a great time and most people agreed that Tannuzzo--who treated the event like it was Game 7 of the World Series--needs to get out more often.

## Cartridge World presents check to MilfordTrail



Will Roper, owner of Cartridge World Milford and member of BNI Granite Networkers, presents the Friends of the Milford Upper Charles Trail with a check for \$1000 raised at their April 18th E-Waste Earth Day Collection at Milford's Fino Field last month.

The Milford Special Olympics has been awarded \$200 for their hard work and for their Special Efforts in Cartridge Recycling. Cartridge World Milford will be donating \$100 as well to the Knox Boy Scout Council and the Blackstone Valley Chamber of Commerce Youth Leadership for next year's Milford Earth Day activities.

Office Recycling Solutions, of Kingston RI, collected and disposed of almost three tons of computers, monitors, printers and other devices, which are now being safely reprocessed and recycled using the latest environmentally and ecologically sound methods.

Many thanks to all of those who contributed time and money to this event, in particular RJW Land Management and the Appalachian Mountain Club. Volunteers interested in helping with the next E-Waste collection please contact

[Will@CWMilford.com](mailto:Will@CWMilford.com).

## BNI Danvers Announces recipients of the BNI Danvers Scholarship

BNI Danvers is very excited to participate in a scholarship program with St. Johns Prep and Danvers High School. The Recipient from St. John's Prep is Sean Thurston and the Recipient from Danvers High School is Vanessa Bogart. These Graduating seniors have been accepted as full-time students in a college or university business program. Selection was based on a combination of academic achievement and demonstration of interest in pursuing a business career. The two recipients will also be invited to attend a BNI meeting to receive their \$500 BNI Danvers scholarship. In addition, BNI Massachusetts and the Executive Director, Patti Salvucci will be providing an additional \$250 of matching funds for each recipient. Recipients were selected by a committee of five members of the Danvers chapter. Business Networking International is a worldwide networking organization that helps small businesses to increase business through referrals. The Danvers chapter is currently comprised of thirty-five individual business members. "Our chapter has supported local causes for many years. Given the state of the economy we felt a scholarship was the best cause. The emphasis on a business degree seemed logical since our purpose is to help our members grow their businesses." said Cheryl Morrison, President of the chapter.

## BNI Marlborough Member Awarded

On Thursday, May 14, Employment Options celebrated its Annual Employment Awards Fundraising Banquet to honor Options Clubhouse members that were successfully employed in 2008. The theme of this evening was "Shedding Light on Possibilities". Guests included members, staff, employers, volunteers, sponsors, and community supporters. Emily Greenwood of BNI Marlborough and owner/founder of EKG Networking was awarded the "Voice of Hope" award. Emily, an active volunteer in the Marlborough community and volunteers her time and efforts to local non profits. Emily has been past-president for the Rotary Club; served as past secretary and vice-president on the Marlborough Regional Chamber of Commerce (MRCC) Board, and chaired many Chamber committees. She is also actively involved with BNI Marlborough and on the Board of Corporators for the Marlborough Savings Bank. Emily has been a loyal supporter/donor to Employment Options for several years and was the undisputed choice for this award.



## Team Member of The Month

This month our recognition for amazing Chapter turnaround goes to Fred Powers, Assistant Director of Worcester County. Fred has been part of our team since 2002 and is a member of BNI Golden Givers in Holden. He is currently with Dave's Pest Control - a pest management company operating out of Worcester. Here is what Brett Malofsky, Area Director of Worcester County says about Fred, " Fred has long espoused the philosophy of Givers Gain since long before he became involved with BNI 8 years ago. As a Director he has helped many members make more money and many chapters grow into successful Founders Award chapters. Fred is able to do this by utilizing the BNI systems and processes that have been in place for many years and by assisting the chapter leadership teams in utilizing them. In the past 6 months, the chapters that Fred supports have seen their average number of members per chapters exceed 30, which is one of the highest in the country! That translates into more business for the members of those chapters. Well done Fred!"



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