



BNI Newsletter

The Newsletter For Networkers!

October 2009

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Fall Leadership a Success!

Last month over 1000 members attended our Fall Leadership Training! The feedback has been tremendous! "Training was exceptional!, member of the Loop in Methuen; "Very professional and efficient use of my time." member of Fenway; "The training was very interactive and the stories and role playing were helpful for me to assume my role" member of Newburyport.

We would like to acknowledge the out-going Leadership Teams in BNI MA for all that they contributed to their fellow members. We appreciate your service and wanting to make a difference. We wish you much next success in the upcoming term!

Patti Salvucci and the BNI MA Team.

Meet our New Member Services Director!



by Patti Salvucci

We are pleased to announce the addition of our newest Team Member, Ken Keegler! He will be taking the place of Kari Dickerson who has been in this role since 2005. Kari left BNI to take pursue an opportunity in Career Placement with a University. We wish Kari the best in her new position!

Ken became as Asst. Director in Southern MA, and then went on to become their Member Services Director to help support the

chapters and members. Ken has joined our Team in addition to continuing his support in S. MA and RI. He feels very strongly about the "Givers Gain" philosophy of BNI and the key to his success is a POSITIVE outlook, a love of his work and helping people. You can "meet" Ken on VP/ MC telebridge this month on Monday, October 19 at noon or 4:00pm. Or Tuesday, Oct. 20th at 4:00pm. Register on www.bnimass.com

Givers Gain in Action - Race For Cure

by Lysa Wilkins

On September 26th, 2009 the Waltham High Flyers Chapter of BNI was proud to have participated in this year's Susan G. Komen Massachusetts Race for the Cure®! The Massachusetts Race for the Cure® is a 5K run/walk to celebrate breast cancer survivors, raise funds and promote



awareness and breast health. It's a unique and joyful event of sport, solidarity and fun for people of all ages and fitness levels that can run, walk, cheer or just relax!

Mark Wasnock the Chapter's VP took the lead as our Team's Captain and rallied the troops every week with an email reminding us to sign up and get donations! He even made up postcards for us with easy directions on how to set up our very own fundraising page. It was a beautiful day and a lot of fun! Next year we hope to get the whole state of MA involved!

Networking and the Sexes Survey--Last Chance to Participate!

We have over 7,800 responses to this survey and our target is 8,000-10,000--we're almost there! We'd love to hear your opinions on Networking and the Sexes before the survey closes so take the quick online survey now!

This short survey will only take a few minutes of your time and your honest responses are greatly appreciated! The findings will be used as the basis for a book on gender and networking that will be developed in the near future. Your opinions and comments are greatly appreciated and will be kept completely confidential.

Everyone is encouraged to participate in the survey and we especially need responses from people in AFRICA and SOUTH AMERICA. If you know anyone living in either of those countries, please encourage them to take the survey!

[CLICK ON THIS LINK TO JOIN THE SURVEY NOW!](#)

Thank you very much!

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