



BNI Newsletter

The Newsletter For Networkers!

December 2009

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2009 Newton Good Scout Award

Attorney Robert W. Tennant is an individual who has been very active in his support of our community. He has made numerous contributions as a professional and volunteer through his personal involvement and caring for the well being of our neighbors. It is for this reason the Knox Trail Council, Boy Scouts of America has chosen to honor Bob as the recipient of the coveted Newton Good Scout Award for 2009.



The Good Scout Award is bestowed upon individuals who have demonstrated integrity and genuine concern for others in both their professional and personal lives. The recipients need not have been Scouts but must carry the "Spirit of Scouting" into their adult lives. They are people who have been unselfish in their service to others on an individual and community basis. They seek no return for their service, other than the satisfaction of aiding their fellow citizens, their community, and their nation. The Good Scouts are people who truly capture the respect and imagination of our youth.

Bob - we are proud to have you as a long time member!

Recognition Pins



We are excited to congratulate the following Chapters who attained new Chapter Recognition Pin Levels. Recognition Pins are awarded to those Chapters that have a consistent level of members for three consecutive months in a quarter.

- BNI Business Referral Connectors - Silver Pins
- BNI Marathon - Silver Pins
- BNI Professional Business Builders - Silver Pins

BNI Snow Policy

Please note that with winter here we recommend Chapters observe the following snow policy. If there is a delay or cancellation in the school system in the town that the chapter meets in there is no meeting. If there is a delay or cancellation in the school system that you live in you are also excused from your meeting as long as you notify the membership committee as the town the chapter is in may have no delays or cancellations so there is a meeting.

BNI Holiday Song

by Jim Bricker
Millis Power Lunch (December 2004)

(Sung to the tune of Winter Wonderland)

BNI, are you listenin'
All our sales, are a bristlin'
Referrals for all
We're having a ball
Don't we always know that Givers Gain!

Gone away are the losses
We're in charge, we're the bosses
We're making a killing
Our products we're shilling
Don't we always know that Givers Gain!

In sixty seconds we can tell our stories
It's an easy thing for us to do
We can brag about each others' glories
You speak for me and I will speak for you

Later on, we'll conspire,
As our sales, they go higher



We know we can sell
We all do it well
Don't we always know that Givers Gain!

In sixty seconds we can tell our stories
Oftentimes we do it in a rhyme
We'll sell off entire inventories
It doesn't even take a lot of time

When we meet, it's exciting
As our sales are igniting
We'll work and we'll play
The BNI way
Don't we always know that Givers Gain!

Don't we always know that Givers Gain!
Don't we always know that Givers Gain!!

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